

P&P TELECOM COMPANY LIMITED

CORPORATE PROFILE

COMPANY BACKGROUND

P&P Telecom Company Limited was established in 1974 with current registered capital of 60,000,000.00 Baht. We have been serving the telecommunications industry for over 30 years which included 16 years of Information Technology services.

P&P Telecom focuses in providing a complete range of telecommunications and IT services with total customer satisfaction including:

- Professional Software Services
- Engineering Services
- Project Management
- e-Learning
- IT Outsourcing
- Network Infrastructure (Data Center, Netwrok Cabling)
- IT System Integration
- Security Systems (CCTV & Access Control)
- Maintenance



P&P Telecom Co., Ltd.

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BUSINESS OBJECTIVES

* MISSION STATEMENT

To provide our clients with highest level of services in terms of:

- Quality
- Trust & Honesty
- Reliability
- Flexibility
- Value

STRATEGY

At P&P Telecom, we take our commitments very seriously. We have 100% track record of delivering countless successful projects that help our clients achieve their targets regarding quality, time, and value.

Working as a partnership is the key element that put P&P Telecom where we are today. We maintain long-term relationship with our clients by managing a well balanced TRUST - QUALITY - VALUE standards.

TRUST is a quality that is hard to earn, but is easy to loose. We have

received high regards when trust matters.

QUALITY is achieved by being professional in what we do and our

commitment to succeed.

VALUE is the means of delivering products & services to the clients in

the way that promotes efficiency and effectiveness, reducing

total cost of operation.

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CLIENTS

P&P Telecom has been maintaining excellent records providing products and services since 1974. Through our commitments and time, we have gained trust from numerous clients. The following names are some respectable organizations that have trusts on P&P Telecom.









































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STAFFS

Human resource is indisputably the most crucial part in organizational success. Here, at P&P Telecom, we take the quality of our staffs seriously.



Our director has extensive hardware and networking experience. He was a Silicon Valley veteran who has been involved in the design and making of Intel Based Microprocessors, Graphic Accelerators, and Cisco network equipments. In addition to his technical knowledge, he has also adapted world-class management into the organization

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We maintain our own team of highly experienced Project Managers and Technicians, strictly limit subcontracting work only to perform non-critical tasks. Almost all of our project managers have at least 8 years experience and have been with P&P for 5 years or more.

Training is an integral part of the way we work. All staffs are required to undergo proper trainings and certifications. The company will be willing to provide verifications of our staff's certifications upon request.

In addition to superior technical standards, we also practice high ethical standards. Our good reputation extends across the entire partnership – clients, employees, suppliers, and subcontractors alike.

Years of excellent records are evidences that our corporate values are carried out by our staffs and shown through our works!

Krungthai Computer Services Company Limited

Professional Web Application Service (Enterprise Legal System)

Project Schedule December, 2009 – June, 2011

Project Value 23,000,000 Baht

Project Overview

Turn-key application development contract to implement Enterprise Legal System to replace New Legal System. Software will manage all legal cases for KTB and will interface Core Banking System and various other systems





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Krungthai Computer Services Company Limited

Professional Software Outsourced Service (New Legal System)

Project Schedule November, 2009 – April, 2010

Project Value 2,860,000 Baht

Project Overview

Outsourced service to assist KCS in handling day-to-day operation issues regarding Legal System Software. Also analyzed root cause of data integrity problems and helped perform data cleansing.

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Kasikorn Bank PCL e-Internet Banking

Professional e-Business Website Outsourced Service

Project Value 10,000,000 Baht

Project Overview

Outsourced service for Thai Farmer Bank to develop e-Internet Banking website using Vignette content management framework.



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Thailand.com

Professional e-Business Website Service

Project Value 10,000,000 Baht

Project Overview

Thailand's Portal site. A very dynamic e-business website that build to serve thousands concurrent Internet users.



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Trade Overview

HKD

EURO

Today

110.91

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Tell us I

Foods, Dried, Canned, Frozen Foods

Foods
Dried Foods, Dehydrated Foods, Semi-Processed Foods, Chilled Foods, Frosen Foods, Canned Foods, Foods Boots Foods, Containers, Beverages, Others

Export Services

Shipping Company List

Lows & Regulations

Thai Trade Offices

EXIM Tips

Agricultural Products, Mineral, Euels

IBM (Asian)

Professional e-Business Website Service

Project Value 3,000,000 Baht

Project Overview

Implemented IBM AS/400 e-Reward Program Website



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Government Pension Fund

Professional Website Service

Project Value 7,000,000 Baht

Project Overview

Collecting contribution data from 1.1 million members from 9,000 organizations all over Thailand to Bangkok office





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SF Music City

Customized Software/Hardware Service (Modern Karaoke System)

Project Value 12,000,000 Baht

Project Overview

Design and implement music video server, network architecture and music video client including vending machine.

Also design and implement back office & restaurant management system.



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Turn-key project to deliver Computer Based Training to train service technicians on 4 subjects. The scope of work includes:

- Project Management
- Course design flow, content, database, software
- Implementation (in-house)
- Project value 3,800,000 Baht



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Kasikorn Bank PCL

Project Management - Data Cabling

Project Schedule Oct, 2008 - Mar, 2009

Project Value 80,000,000 BahtWarranty 25 years by AMP

Project Overview

- CAT-6 UTP LAN supporting 10,000 users
- Additional 10,000 LAN ports in Data Center
- Thailand's first to adopt MPO technology
- 10,000 Fiber Optics ports terminated from factory
- 260 units of Aegis Cyberack System
- Thailand's first to adopt Cable Basket technology



















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Total Access Communication PCL

Project Management - Data Cabling

Project Schedule Jan, 2009 - July, 2009

Project Value 13,000,000 Baht Warranty 25 years by AMP

Project Overview

- CAT-6 UTP LAN supporting 3,000 users
- Additional 3,400 LAN ports in Data Center
- 720 Fiber Optics ports terminated from factory
- 65 units of SIM Rack Cabinet 19"





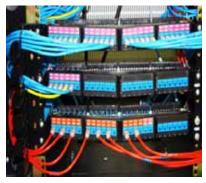












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Project Management - Data Center

Project Schedule April, 2007 - June, 2007

Project Value 4,000,000 Baht

Warranty 20 years system warranty by SYSTIMAX

Project Overview

- Completed internal CAT-6 UTP structured connectivity for Phase I internet data center approximately 2000 LAN ports
- Will be awarded Phase III expect to start in 2009















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The Grand Diamond Hotel

Designed, installed, and commissioned Prepaid Internet Service for the

- Wireless System Design
- Structured Cabling System
- AntLabs zero-configuration Internet Gateway System



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Thai NOK Company Limited

<u>Project Mangement - Advanced CCTV</u> <u>Surveillance</u>

Project Schedule November, 2008
Project Value 3,500,000 Baht

Project Overview

- Advanced Network CCTV System
- Axis 211, 215, 221 IP cameras
- Milestone XProtect Enterprise software
- IP-67 rated secure housing
- Power over Ethernet
- Project completed in 21 days
- Phase II and Phase III to follow









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Ananta Samakhom Throne Hall

<u>Project Management - Advanced CCTV</u> <u>Surveillance</u>

Project Schedule December, 2007
Project Value 1,000,000 Baht

Project Overview

- Provide enhanced security for the Royal Art Festival under Queen Sirikit's Patronage
- Designed IP Camera System to fit the following operation requirements
 - To cover all areas of the exhibition
 - To record 640 x 480 resolution images @16 FPS
 - Minimal wiring can be done inside the Throne Hall
 - All installations to complete within 3 days
- 16 wired cameras linked by Fiber Optics
- 16 wireless cameras linked by wireless system









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Bestex (Thailand) Limited

Project Management - Advanced CCTV Surveillance

Project Schedule April, 2008

Project Value 8,000,000 Baht

Project Overview

- Implemented large scale advanced CCTV system to provide security and surveillance
- 96 Axis IP cameras
- NUUO software
- Power over Ethernet (IEEE 802.3af)
- Project completed in 21 days









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True Move Company Limited

In-Building Site Maintenance Project

- Awarded contract from 2003-2007
- In-building site maintenance country-wide
- Install, commission, integrate new sites and mobile "Cell on Will" sites
- Outsourced 2 supervisors to manage subcontractors.
- Estimated project value 10,000,000 Baht

Siam Paragon Project

- Siam Paragon Project
- Installed cellular base stations & all RF distribution equipments/cables for all 4 major cell phone operators TrueMove, AIS, DTAC, Hutch
- Estimated project value 14,000,000 Baht

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True Move Phase II (2002-2003)

- New site implementation for N, NE, E region (66 sites)
- Installed BTS for in-building coverage for N, NE, E region (40 sites)
- Performed cabinet upgrade for N, NE, E region (163 sites)
- Commissioning and integration services (156 Sites)
- Sourced 11 experts to Motorola to supervise the project
- Supply special materials
- Estimated project value 30,000,000 Baht

True Move Phase III (2003-2004)

- BTS installation, commissioning, and integration for N, NE region (53 sites)
- BTS removal for whole East region (258 sites)
- BSC removal and reinstallation (13 sites)
- PCU removal and reinstallation (8 sites)
- Sourced 11 experts to Motorola to supervise the project
- Estimated project value 20,000,000 Baht

True Move Phase IV (2005)

- BTS removal for whole North region (258 sites)
- Sourced 11 experts to Motorola to supervise the project
- Estimated project value 10,000,000 Baht





Site Acceptance Document Service

- Printing service for 1,500 site folders involving printing from nearly 10,000 files plus full color covers and spines using some 700,000 pages of paper within 6 days. All folders need manual assembly.
- Estimated project value 1,500,000 Baht

Emergency Mobile Generator Service

- Managed a fleet of mobile generators to power up region-wide CDMA sites enabling them to perform test and commissioning in order to have those sites accepted on time.
- Estimated project value 3,000,000 Baht

Network Optimization Service

- Provided 4 teams to perform drive test in BAV and WCR each team is equipped with a van converted to mobile work station, 2 engineers, and a driver.
- Estimated project value 2,500,000 Baht

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System Analyst Support

- Provide system analyst to oversee their IT operations
- Maintain email systems and internet gateway
- Setup VoIP system to link all remote offices
- Setup client/server and WAN links

Consultancy Services

Provide consultation on IT projects for Amata

IT Infrastructure Cabling

LAN / fiber optics cabling, and installation services.

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Server Support

Provide professional Microsoft Server support

Project Management Service

- Provide project management team to plan and implement nationwide system upgrades of operating systems which include planning, support, implementation, and training. Our team helped our client achieved the best result in the Asia Pacific Region.
- Provide project management team to support IT equipment relocation for internal office building move.

IT Deskside Support

- Provide turnkey IT support for Thailand operation.
- PC hardware/software support, hardware maintenance, etc.

Voice Suport

Provide nation-wide voice communication support Thailand operation.

IT Infrastructure Cabling

LAN / fiber optics cabling, and installation services.

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Holcim Services (Asia)

24 x 7 Regional Helpdesk Support

- Provide a team for 24x7 Helpdesk Support for Thailand and Southeast Asia region.
- Also provide a separate team for hardware maintenance and voice system services.
- LAN / fiber optics cabling, and installation services.

IT Infrastructure Cabling

• LAN / fiber optics cabling, and installation services.

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